

# Exploring the use, adaptability, and hiring of Community Resources

-A New Approach to Workload Management-

**Presented to:** 

The State of Arizona Developmental Disabilities Planning Council

**Presented by:** 

Deanna Zuppan, CTRS, Adaptive Recreation Services Supervisor Dennis Enriquez, Business Services Director

**January 24, 2014** 

## Scottsdale, AZ - General Information



Located in Maricopa County, Arizona

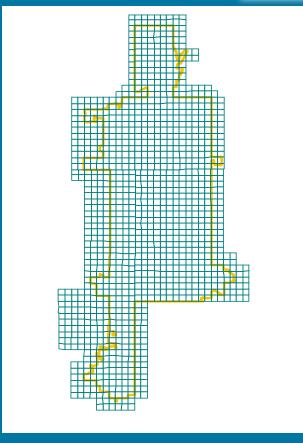
Total Land Area: 184.5 sq. Miles

North/South Distance: 31 Miles

2013 Population: 219,713

Named "Most Livable City"

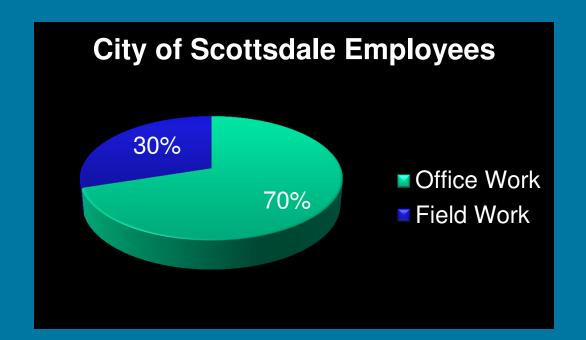
Named "Best Run City"



## City of Scottsdale Workforce



The City of Scottsdale employ's approximately 2,500 FTE's.



## **Organizational Culture**



#### 1990 to 2008:

"Simply Better Service", "Leaders in Business", "Cutting edge"

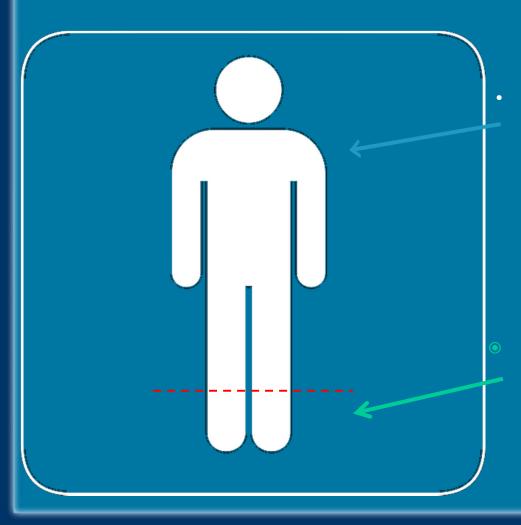
#### **Recession changed everything**

#### 2009 to Present:

"Slice, Stretch, Serve", "Pay cuts", "Reductions In Force", "Heath care premium adjustments", "Doing more with less", and the list goes on...

#### Common model of a frontline office employee



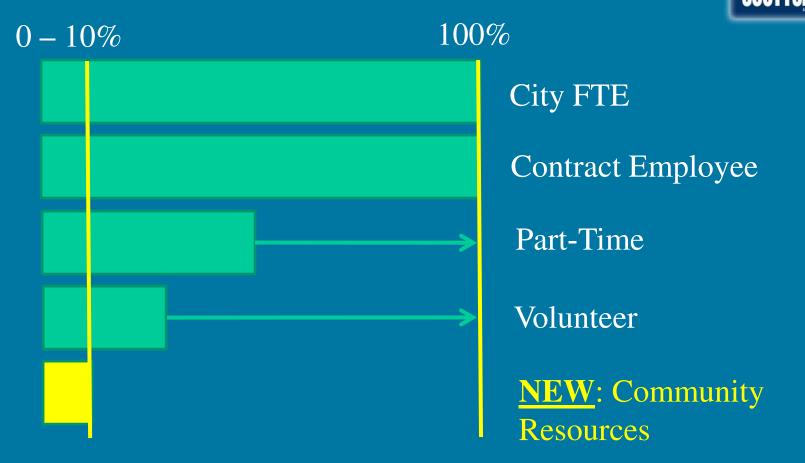


90% - Skill based functions. deadline driven, customer demanded, technical, critical to job, business need, decision making capacity.

10% - Simple to general functions: opening mail, shredding, copying, labeling, scanning, collating, and filing.

# New Workforce Management Model





## What is a Community Resource?



Individuals that are capable and willing to work independently and/or in a team environment (with minimal guidance from a coach or city staff); conforming to a specific part time daily schedule; carrying out only those simple to general office or field duties (depending on work assignment); voluntarily or for minimum wage salary when available.

Concept: Expand pool of available and capable human resources to offset the most basic yet time consuming tasks.

# What makes a Community Resource different than a traditional volunteer?



- Volunteers generally come in on their own schedules of availability
- Volunteers generally stay for short periods of time (less than three months unless retired) as they are attempting to get a full-time position
- Volunteers generally prefer to not perform the simple tasks of filing, copying, collating, opening mail, picking up trash, raking on a routine basis.

## **Example of using Community Resources**



#### Remittance Processing Pilot Project

Steve and Christy work at Scottsdale City Offices Monday thru Friday from 8:00 a.m. to 10:00 a.m. These two Community Resources open thousands of utility bill payments daily using an automated letter opening process -- tasks previously performed by full-time City staff.



### What is Remittance Processing?



- Prepare for bank deposit \$400K to \$4M per day in utility (water, sewer, solid waste) and sales tax payments, and parking fees.
- Receive approximately 1.2 million pieces of mail annually.
- Maintain a high standard (99.999%) for accuracy and effectively secure customer financial information.
- Typical workday requires 1 to 2 staff, two to six hours to open and sort this large volume of mailed in payments This is equivalent to ½ FTE or approximately \$20K in salary.

#### Challenges without the use of Community Resources (III)



- Forced to "Do more with less"
- Creates a greater 'backlog' of projects
- Higher overtime use; consequential budgetary impacts
- Lower employee morale
- Reduced specialized level of service
- We're essentially paying top dollar for less skilled duties.

Note: Director of Business Services opened envelopes when needed. While morale boosting, it is not a fiscally sustainable or a good long term use of resources.

#### Simple idea led to important questions



Prior to Steve and Christy; We tested the use of a Student Volunteer during the Summer of 2012. Results were positive, however, we needed a stream of resources to meet our daily needs without changing our processes to accommodate a volunteers schedule.

Question: Could individuals with disabilities perform this task?

Question: Would they have interest helping with this daily task?

Answer: We didn't' know, however, it was worth investigating!

#### **Our Story**



- Sought consultation by our Adapted Services Program Manager (Deanna Zuppan) and representation by a local non-profit agency known as STARS (Scottsdale Training & Rehabilitation Services). They observed the letter opening process at our office. Discussions were very positive.
- Presented and obtained support from the Remittance Processing Department manager and staff, legal, risk, HR, and upper management. Discussions were ALL positive.
- Things considered: safety, ADA requirements, insurance, funding, confidentiality, assessments, full inclusion, training, adaptation as needed.

#### Benefits/Results using Community Resources



Not only could individuals perform this task; they maintained our high standards for accuracy and brought a positive attitude to the workplace.

- Better distribution of workload.
- Cost effective/Fiscally sustainable
- Reduced use of overtime.
- More time for specialized services.
- Improved employee morale.
- Improved pay for performance/skill based program.
- Doing more with the right amount of resources.

# Volunteer to paid City Employee



As the volunteer program proved successful results; the City was committed to paying for these available community resources.

#### City expanded it's recruitment process, changed practices

- New Job Description created Support Assistant
  - Drivers license not required
  - Converted 1 FTE to 4 25% PTE's
  - Minimum wage salary position requiring five day work week
  - <a href="http://agency.governmentjobs.com/scottsdaleaz/default.cfm?action=specbulletin&ClassSpecID=954276&headerfooter=0">http://agency.governmentjobs.com/scottsdaleaz/default.cfm?action=specbulletin&ClassSpecID=954276&headerfooter=0</a>
- Volunteers and employees must sign a "Confidentiality" form.

Note: Volunteers may have had an advantage in the recruitment process (as they already proved they could do the posted job), however, they still had to complete an on-line application and compete through a formal interview.

## **Critical Step – Gradual Implementation**



The initial Pilot Project utilized individuals from our Adaptive Services Program as these folks are "higher functioning". This decision played a significant role in our success as:

- Participant's easily performed the duties assigned.
- Employee's were amazed by the participant's quality of work which left them craving for more.

Once staff had a better understanding of participant's **CAPABILITIES**, this opened the flood gates to test more areas where assistance could be offered (e.g. City Planning, Police, and Library admin operations.

It also presented a partnership opportunity with STARS.

# **Accomplishments to date**



- Created an unpaid volunteer program in partnership with Adaptive Services participants
- Created an unpaid 6 month Pilot Project in partnership with STARS
- Created four new paid City of Scottsdale 25% Part time positions.
- Hired two candidates that were previously volunteer participants from Adaptive Services.

## **Accomplishments continued**



- Promoted mutual awareness and understanding by participants and staff (aka, "Diversity training on steroids").
- Human Value: social acceptance, inclusion, understanding, teaches new job skills.
- Pilot Project recently received the City Manager's Bill Donaldson Award for excellence in vision and innovation.
- Other City Departments and Outside Agencies interested in this model program.

#### One Final Accomplishment -- Transportation



Upon learning that one of our disabled volunteers was paying over \$40.00 in cab services per week to travel to and from our City offices; We partnered with our City Transportation Department to create the *ID (Individuals with Disabilities) Work Travel Program.* Features:

- Voucher program to and from work
- Pays 100% cost of the cab fare and a 15% gratuity
- Only valid for individuals with disabilities who are either working for the City of Scottsdale or volunteering for a City of Scottsdale business operation.
- For business related travel only.
- Funded through the City Cab Connection Program



# Exploring the use, adaptability, and hiring of Community Resources

-A New Approach to Workload Management-

**Presented to:** 

The State of Arizona Developmental Disabilities Planning Council

**Presented by:** 

Deanna Zuppan, CTRS, Adaptive Recreation Services Supervisor Dennis Enriquez, Business Services Director

**January 24, 2014**